

Message Text

UNCLASSIFIED

PAGE 01 DJIBOU 00241 190738Z
ACTION AF-10

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FM AMEMBASSY DJIBOUTI
TO USDOC WASHDC
INFO SECSTATE WASHDC 157

UNCLAS DJIBOUTI 0241

EO: 11652: N/A
TAGS: BEXP
SUBJ: ASSISTANCE TO LOCAL BUSINESSMEN

1. WITH INDEPENDENCE OF DJIBOUTI 27 JUNE, PROSPECTS FOR INCREASED TRADE WITH U.S. CONSIDERABLY IMPROVED. THE NEW GOVERNMENT OF DJIBOUTI, UNDER PRESIDENT HASSAN GOULED, HAS DEFINITELY OPTED FOR DEVELOPMENT WITHIN LIBERAL CAPITALIST SYSTEM AND MANY LOCAL BUSINESSMEN ARE NOW LOOKING TO U.S. AS MEANS OF DIVERSIFYING SUPPLY SOURCES, WHICH FOR FOOD AND MANUFACTURES, HAVE USUALLY BEEN OF EUROPEAN, PARTICULARLY FRENCH, ORIGIN. THE MAJOR EXCEPTION TO THIS RULE ARE PASSENGER VEHICLES AND PORTABLE RADIOS WHICH ARE OF JAPANESE MANUFACTURE.

2. DURING THE IMMEDIATE FUTURE, THE GREATEST AREA FOR POSSIBLE U.S. EXPORTS ARE IN RICE, DRIED MILK, SUGAR AND OTHER BASIC COMMODITIES. LIGHT MANUFACTURES SUCH AS SEWING MACHINES, HAND AND POWER TOOLS, SPARE PARTS FOR COOLING EQUIPMENT ARE OTHER AREAS OF POSSIBLE EARLY TRADE. HOPEFULLY, HIGH PRIORITY GOVERNMENT EFFORTS TO DEVELOP AN AGRICULTURAL BASE FOR THIS COUNTRY MAY EVENTUALLY HEAD TO THE DEVELOPMENT OF A LIVELY TRADE IN TECHNICAL SKILLS, FARMING AND CANNING EQUIPMENT AND ASSOCIATED PRODUCTS.

3. THIS NEWLY-ESTABLISHED DIPLOMATIC POST HAS ALREADY BEEN CONTACTED BY INFLUENTIAL LOCAL BUSINESSMEN WHO ARE LOOKING FOR WAYS TO BREAK OUT OF THE SYSTEM OF TRADE WHICH PLACED HEAVY RELIANCE
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ON EXPATRIATE TRADING COMPANIES. WE HAVE 10 FAM INSTRUCTIONS ON SUBMISSION TRADE OPPORTUNITIES BUT LACK COUNTRY CODE, SIC CODE KEYS AND SPECIFIC INSTRUCTIONS FOR USE TOP PROGRAM WHICH ARE PROVIDED BY USDOC.

4. POST REQUESTS APPROPRIATE DEPARTMENT AND USDOC OFFICERS COORDINATE TO EXPEDITE MATERIALS NECESSARY TO CREATE MODEST TRADE

DEVELOPMENT CAPABILITYTHIS MISSION.CLARKE

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
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Control Number: n/a
Copy: SINGLE
Sent Date: 19-Jul-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Executive Order: N/A
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Film Number: D770268-0040
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Original Classification: UNCLASSIFIED
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